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**THE BUCAR GROUP:** *Expertise and People Mean RESULTS*

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## WORLDWIDE B2B LAW FIRM

### The Situation

*The collection of AR not keeping pace with unprecedented growth. All key financial indicators were lagging behind acceptable levels.*

**Sales volume:** \$400 million

**Employees:** 1,200

**Customers:** 7,500

**Customer of Bucar Group:** 3 years

### Solution:

Bucar implemented a systematic receivable management strategy with best practice techniques executed consistently throughout the customer base.

### The Results

Within one year, DSO was reduced by 28%, percentage past due reduced to 15%. And disputed balances were reduced by 62%. The company has benefitted many fold from these reductions including the bank ABL availability has increased. The company now has substantially improved financial performance across all measurable areas.

*“We were in need of a modern day approach to collections and credit. Bucar has consistently exceeded our expectations since day one.”*

—CFO