
THE BUCAR GROUP: *Expertise and People Mean RESULTS*

BILLING

PLUMBING AND HEATING EQUIPMENT DISTRIBUTION

The Situation

Company is processing all billing. Three (3) full-time employees perform the work. Billing one of several functions staff performed. Billing not completed in a timely manner.

Sales volume: \$30 million

Employees: 150

Customers: 2,000

Customer of Bucar Group: 3 years

Solution:

Bucar processed 90% of company billing.

The Results

Reduction of two (2) full-time headcount. 50% cost savings. Pace and accuracy of billing accelerated to best practice level.

"It was not making much sense for us to employ people for this function. We brought Bucar Group in to handle it. As a result, we are easily saving money and the production is better. Bucar's on-boarding process was very organized and a snap! We are looking to out-source more to Bucar."

—CFO